



Korcomptenz

Total Technology Transformation



Fast Time-to-Value with SAP Integrated Business Planning

Jump-start supply chain planning improvements—
without a long runway.

Supply chain leaders know planning is always under scrutiny. In down cycles, it's a target for cost reduction. In growth cycles, it's expected to enable demand, service levels, and profitable expansion. Either way, the supply chain is a constant work in progress—and organizations are turning to SAP Integrated Business Planning (IBP) to modernize how they plan, collaborate, and respond.

Korcomptenz takes an accelerator-led approach to SAP IBP.

Instead of spending months in analysis and custom design before you see results, we start with a proven baseline for core planning capabilities and move quickly to a working solution—then iterate as your processes mature. The outcome: value earlier, a scalable model for rollout, and a planning foundation that can evolve over time.

Trends Shaping Planning Today

- Demand volatility and shorter planning cycles
- Persistent disruptions (capacity, logistics, supplier risk)
- Siloed tools and fragmented data reducing trust in the plan
- Growing expectation for scenario-based decision-making
- Increased focus on working capital and service-level performance



Risks of Disconnected Planning



Late reactions drive expediting, premium freight, and missed service



Misaligned demand and supply plans create stockouts and excess inventory



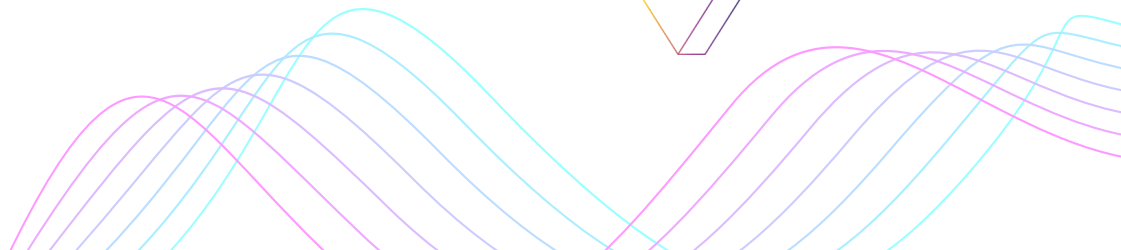
Safety stock grows without clear policy or optimization



Manual cycles increase errors and reduce planner productivity



Limited ability to model trade-offs slows decisions during disruption



Smarter Answers to Better Supply Chain Questions

With SAP IBP in place, leaders can answer questions that were previously slow, hard, or unreliable—faster and with more confidence, such as:

- How is demand likely to evolve over the next 3–6 months by region/channel/customer?
- Where are our biggest service risks—and what actions will reduce them fastest?
- Do we have enough capacity to support forecasted growth, promotions, or launches?
- What is the inventory and working-capital impact of different service-level targets?
- How will supplier constraints or lead-time changes affect production and fulfillment?
- Which scenario best balances cost, service, and capacity across the network?

What We Deliver

| Accelerated IBP Enablement

- IBP assessment + roadmap aligned to business outcomes
- Baseline planning processes, KPIs, and governance
- Rapid configuration for core planning needs
- Quick adoption enablement for planners and leaders

| IBP Implementation & Rollout

- Solution blueprint, planning-area design, and integration
- Testing, training, cutover readiness, and hypercare
- Regional/global rollout planning and change enablement

| Optimization & Managed Services

- KPI/alert tuning and exception-based workflows
- Model enhancements (segmentation, policies, constraints)
- Continuous improvement sprints and AMS support



SAP IBP Capabilities We Implement

- **IBP for S&OP:** Align demand, supply, and financial goals
- **IBP for Demand:** Forecasting, collaboration, and demand shaping inputs (where applicable)
- **IBP for Response & Supply:** Constraint-based supply planning and allocation
- **IBP for Inventory (MEIO):** Optimize service levels and working capital
- **Control Tower (where applicable):** Visibility, alerts, and exception management
- **Scenario Planning:** What-if simulations for trade-off decisions

Our Delivery Model

Phase 1: Align (Value-first planning design)

- Planning maturity assessment and pain-point mapping
- Data readiness and integration review
- KPI framework and value case
- Implementation plan and rollout strategy

Phase 2: Build (Baseline + fit-to-purpose configuration)

- Architecture, planning areas, master data model
- Integration approach (SAP and non-SAP sources)
- Core module configuration and scenario setup
- Prototype + iterative validation with business users

Phase 3: Launch (Readiness + adoption)

- SIT/UAT, performance testing, scenario validation
- Training and operating model readiness
- Cutover and go-live execution
- Hypercare and stabilization

Phase 4: Scale & Optimize (Sustain and expand)

- Rollouts across plants/regions/business units
- Exception management tuning and KPI refinement
- Advanced scenario modeling and continuous improvement
- Managed services / AMS

Where SAP IBP Fits in Your Landscape

We help integrate SAP IBP into your ecosystem, including:

- **SAP S/4HANA / ECC** (core planning and execution signals)
- **BW/4HANA / Datasphere / other data platforms**
- **Non-SAP sources** (POS, demand signals, supplier data, logistics events)
- **Analytics & reporting** aligned to planning decisions and cadences



Benefits You Can Expect

- Shorter planning cycles and stronger cross-functional alignment
- Better service levels through proactive exception response
- Lower inventory and improved working capital with MEIO and policy optimization
- Reduced expediting through faster scenario decisions
- Higher planner productivity with standardized processes and automation

Why Korcomptenz

Clients work with Korcomptenz because we combine supply chain planning insight with SAP delivery discipline—to deliver practical, measurable outcomes. Our teams bring experience across ERP ecosystems, integration, and operating model enablement to ensure IBP is adopted, sustained, and scaled.

[Talk to Us](#)

Ready to accelerate planning performance with SAP IBP?

Contact Korcomptenz for a discovery workshop and value assessment