

AX to Dynamics 365 Migration

Modernize with confidence. Unlock measurable business value.

Why staying on Dynamics AX is now a business risk

Whether you're on **Dynamics AX 2009 or AX 2012**, staying static is no longer an option. Rising support costs, growing customization debt, and limited cloud innovation increase operational and compliance risk—while slowing the business when conditions change.

What's driving urgency

- **Customization debt:** **40–60%** of AX environments carry heavy customization layering
- **Process drift:** **30–50%** of processes deviate from best practices
- **Infrastructure cost pressure:** **25–35%** savings opportunity by moving to Azure
- **Decision latency:** **20–40%** faster reporting with embedded Power BI
- **Future upgrade pain:** **50–70%** reduction in upgrade complexity once on D365

Strategic risks of staying on AX

- Escalating support and maintenance costs
- Integration complexity and data fragmentation
- Limited AI and Copilot enablement
- Security/compliance exposure as requirements tighten
- Slower change cycles that reduce competitiveness

Route: Three proven upgrade paths aligned to outcomes

Korcomptenz helps organizations upgrade using three proven paths—selected based on your customization profile, process health, and growth plans.

Option 1

Technical Upgrade (Lift & Optimize)

Best for: AX 2012 customers with stable processes

- Retain/refactor **60–80%** of customizations
- **20–30%** effort reduction vs reimplementation
- Typical timeline: **6–9 months** (mid-size org)

Value delivered:

fast cloud readiness + **25–35%** infrastructure savings

Option 2

Code Upgrade + Optimization

Best for: high-customization environments

- **35–50%** reduction in legacy code footprint
- **15–25%** efficiency improvement
- **20–40%** technical debt reduction

Value delivered:

future-ready, extension-based architecture that reduces upgrade friction

Option 3

Strategic Reimplementation (Transformational Reset)

Best for: heavy workarounds, process drift, multiple add-ons

- **40–60%** process standardization
- **25–45%** operational efficiency improvement
- **30–50%** faster financial close
- **20–30%** inventory reduction

Value delivered:

clean architecture + measurable ROI within **12–18 months**

Upgrade decision framework: how we choose the right path

We assess five dimensions to recommend the best route:



Outcome: Upgrade path recommendation + high-confidence ROI estimate

A six-phase methodology built for speed, control, and adoption

Phase 1: Readiness Assessment (4–6 weeks)

Business + technical assessment, value baseline, migration strategy

Phase 2: Solution Blueprint

Target architecture, data strategy, integration plan, governance model

Phase 3: Build & Refactor

Extension-first build, customization rationalization, role-based security

Phase 4: Data Migration & Testing

Data migration, SIT/UAT, performance testing, cutover rehearsal

Phase 5: Go-Live & Hypercare

Stabilization, issue triage, training reinforcement, KPI tracking

Phase 6: Value Realization & AI Enablement

Embedded analytics, AI readiness roadmap, continuous optimization against KPIs

Why choose Korcomptenz as your upgrade partner

ROI-first upgrade model

(business outcomes guide the route and scope)

Customization Rationalization Engine

(30–50% reduction)

Extension-first architecture

reducing future upgrade effort by 60–70%

Embedded analytics + AI readiness roadmap

to scale beyond pilots

Proof: Results, Economics, and Fit

Sample ROI snapshot (for a \$100M manufacturing organization)

- **\$600K–\$1.2M** annual infrastructure savings
- **\$750K–\$1.5M** operational efficiency gains
- **2–4%** EBITDA improvement
- **12–24 month** payback period

Ideal customer profile

- Running **AX 2009** or **AX 2012 R2/R3**
- **5+ years** of customization layering
- Planning **geographic expansion** or multi-entity growth
- Considering **SAP/Oracle** or debating staying on legacy AX

In 4–6 weeks, get an executive-ready recommendation: **best-fit path**, **ROI estimate**, **phased roadmap**, and **first-move priorities**.

Expert-led Transformations & Impact-led Growth

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