

Benefits of SAP S/4HANA for Hi-Tech Manufacturing

Built for Hi-Tech Manufacturers Facing Expansion, Compliance, and Business Model Complexity



Hi-tech manufacturers operate in a fast-changing environment where global expansion, partner-led growth, product innovation, compliance, and new commercial models must move quickly. SAP S/4HANA helps hi-tech businesses improve operational visibility, automate commercial operations, scale new business models, and act on real-time data across the enterprise.



Challenges



Inability of current systems to support expansion to new territories and managing partnerships business



High effort and missing visibility to manage the current business



Missing flexibility of system lead to manual efforts and limitations in scaling new business models



Struggling to keep up with ever changing compliance requirements



The SAP Advantage



A business platform ready to meet future needs – expansion, new business models, and more



Insight to action on real-time data to manage business across the organization



Accelerated time to value with pre-configured industry-best-practice scenarios



Software Provider commercial operations automation delivered in the cloud as the foundation for your growth ambitions



Business Value

4x



Quicker time to market

40%



Faster business model innovation

12%



Reduced customer churn

2.4x



Annual increase in Customer Lifetime Value

10%



Improvement in user experience and productivity



Reduce revenue leakage



Increase revenue from new products/services



Increase cash forecast accuracy



Reduce days to close annual books



Reduce data integration cost



SAP S/4HANA helps hi-tech manufacturers build a connected, flexible, and growth-ready business platform.